

## RUTLAND REGIONAL MEDICAL CENTER

### Financial Health Benchmarks & Indicators

This page provides information about the hospital's financial health. It includes information on the hospital's ability to pay its bills and how much it costs to run the hospital.

		National Benchmarks			Hospital Data				Vermont
		2006 <sup>1</sup>		2008	Actual	Actual	Actual	Budget	Budget 2009
<u>Cash &amp; Revenue Indicators</u>	Definition	New England	RNFP <sup>3</sup> 100-249 Beds	S & P <sup>2</sup> A- Rated	2006	2007	2008	2009	Median
Days Cash on Hand	The number of days of cash available to run the hospital.	N/A	N/A	170.3	201.0	241.3	182.9	205.4	108.3
Current Ratio <sup>4</sup>	Ability to pay short-term bills.	1.7	2.2	N/A	4.6	4.7	4.0	5.3	3.4
Outpatient Gross Revenue %	Percentage of billings for those receiving care in less than 24 hours.	55.9%	51.3%	N/A	58.2%	58.8%	58.8%	59.2%	70.7%
Total Margin as % of Net Revenues	Percent of revenue left over after expenses are paid.	3.1%	4.7%	5.5%	8.1%	9.9%	-6.0%	6.6%	3.6%
<u>Productivity &amp; Cost Indicators</u>									
Return on Assets	One measure of how a hospital is doing financially.	1.1%	4.7%	N/A	8.1%	9.0%	-5.5%	6.7%	3.9%
FTEs per 100 Adjusted Discharges	A measure of employee efficiency.	5.8	5.6	N/A	6.1	6.1	6.4	6.0	5.5
Overhead Expense, as % of Total Operating Expense	Another measure of efficiency.	31.4%	30.0%	N/A	25.5%	25.5%	25.6%	26.9%	22.4%
Salary & Benefits per FTE, Non-MD	Total average cost for a full time employee who is not a doctor.	\$70,018	\$54,759	N/A	\$70,075	\$71,472	\$72,517	\$78,325	\$70,306
Cost per Adjusted Admission	The average hospital cost for a patient.	\$7,976	\$6,741	N/A	\$8,976	\$9,323	\$10,154	\$10,507	\$8,208

The decline in Days if Cash on Hand in 2008 and the total negative margin relate to the decline in the stock market and the impact on our investments.

<sup>1</sup> 2006 benchmarks are 50th percentile data from "The Sourcebook: The Comparative Performance of U.S. Hospitals", published by Solucient, LLC, and are all national groupings except for New England.

<sup>2</sup> 2008 stand-alone hospital medians from Standard and Poor's, the bond rating agency. The bond rating is one indicator of how likely it is that a hospital would be able to borrow money.

<sup>3</sup> Rural Not-For-Profit. The grouping includes rural not-for-profit hospitals in the U.S. having a number of beds between the number shown.

<sup>4</sup> The calculation of current ratio includes funded depreciation, which is not included in the national benchmarks shown.